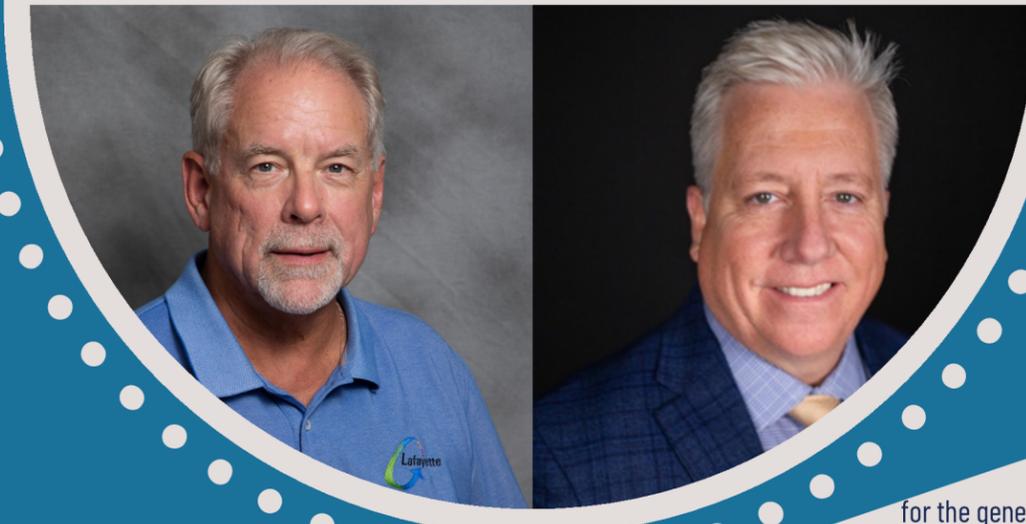


Make an Impact

As the year winds down, there are a few impactful ways to support Lafayette while also making the most of potential tax benefits. Here are some options that might align well with your end-of-year giving goals.

Rob Libera, CEO & Executive Director



Lafayette Industries A LETTER FROM OUR BOARD PRESIDENT

Rich Waigand, CPA



Direct Giving

A direct donation goes a long way to support our mission. Your contribution can also directly lower your taxable income, helping you make an impact while saving.

Giving Appreciated Securities

If you have appreciated securities, this can be a strategic way to give, offering potential tax benefits while helping you support your favorite initiatives.



Record high gift annuity rates



With charitable gift annuity rates at a high, now may be a prime time to lock in these rates with a gift annuity. This option can provide income for you or a loved one while supporting a cause you value.

Utilizing a Donor-Advised Fund (DAF)

If you have a DAF or are considering one, contributions made now can give you tax flexibility while allowing you to support your chosen causes over time.



Make a Gift from your IRA



For those 70½ or older, a direct gift from your IRA may help satisfy part or all of your required minimum distribution without impacting your taxable income.

As we reflect on another year of growth and progress at Lafayette, we are filled with gratitude for the generosity you have shown. Your support has helped us ensure Lafayette continues to provide meaningful, productive, full-time employment and training to over 400 adults with developmental disabilities. With the support of our faithful donors, we have been able to accomplish so much, and we are deeply thankful for your partnership.

This year we have reached several new milestones that I would like to share with you:

- **Expanding Opportunities:** We continue to increase our customer base in the workshop, while providing more job opportunities for a wide range of skill levels.
- **Innovating Programs:** Growing our award-winning STEPUP program to Jefferson County; enhancing our partnerships with LifeBridge, the YMCA, PGA Able and offering Sunnyside PTO Getaway Days.

However, as you know, there is still much work to be done. The need for our services continues and we are committed to meeting these challenges head-on.

This letter serves as the launch of Lafayette's Annual Appeal, which is our largest fundraising effort of the year.

Whether you are new to Lafayette or one of our long-term supporters, I am personally asking for your help. There are many ways you can include Lafayette in your charitable giving:

- **Make your donation securely online:** www.lafayetteindustries.com or you can mail a check, "attention: Vicky James" to the address below.
- **Consider a legacy gift** or contribution in honor of a special day or in memory of a loved one.
- **Encourage your company** to engage with Lafayette through a sponsorship or a matching gift.
- **Designate** Required Minimum Distribution (RMD) to Lafayette.

Vicky James, our Chief Advancement Officer, can assist you with what works best for you.

Thank you for your generosity and continued belief in our mission. Together we can ensure that Lafayette remains a beacon of hope and a source of support for those in need. We are excited about what we can accomplish together in the coming year, and we are grateful to have you as a partner in this important work.

NEW TO LAFAYETTE?
Contact **Vicky James** to schedule a personal tour for you or your group
636.227.5666 X 1118

Warmly,
Richard J. Waigand

Rich Waigand
Board President
Lafayette Industries

 179 Gaywood Drive
Manchester, MO 63021

 4621 World Parkway Circle
Berkeley, MO 63134

 636.227.5666
www.lafayetteindustries.com



Questions? Contact Vicky James at
636.227.5666 x 1118

HOW YOUR DONATION HELPS

All Lafayette's life enrichment programs are funded by personal donations and grants from our community.

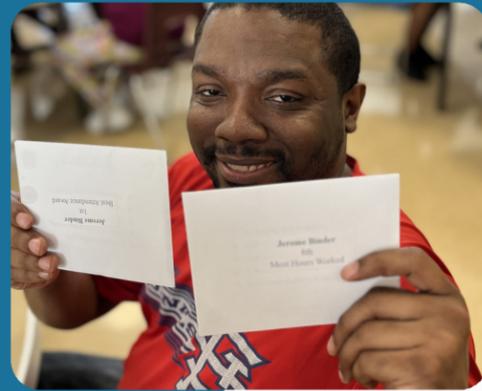
Below are only a few of the smiles your contributions have created!



Glee Club



Attendance Celebrations



25th Anniversaries



Sunnyhill Vacations



Lifefridge Outings



YMCA Fitness



Employee Picnic



Baseball Game



Anniversary Awards



Free Lunches



Art Therapy



STEPUP Employment Training



TOP CORPORATE PARTNERS THIS YEAR!



B&B CONCRETE

